

BIOGRAPHY

➤ Career



➤ Education & Credentials

Cyril Moreau

C-LEVEL INTERIM EXECUTIVE | S/VP GLOBAL SERVICES | BOARD MEMBER | OPERATING PARTNER

WORLD-CLASS TEAM LEADERSHIP • GLOBAL BUSINESS STRATEGIES

Mr. Moreau is a visionary executive accomplished in designing groundbreaking solutions for global organizations. He is exceptionally well versed in all aspects of strategic business development with an impressive track record of generating multimillion-dollar sales growth and expanding revenue streams. Decisive, strategic, and results-driven with an extraordinary talent for building channel partnerships and customer loyalty for the long-term. Committed to improving bottom-line profitability.

In 2010, Mr. Moreau founded International Executive Consulting LLC, to serve as interim C-Suite executive for global public/private companies. Provide transformational leadership, change management, and insightful recommendations while consistently exceeding client expectations. Leverage advanced expertise to maximize project opportunities, operations, and revenue streams. Aggressively expand organizations worldwide. He had several Interim CxO assignments and board member positions with public and private companies helping them for their M&A, funding and growth activities domestically and internationally.

Early 2008, Mr. Moreau joined Strategic Thought to overhaul underperforming Global Services organization. Served as board member while running services based in both the United Kingdom and the United States. Created new project methodology and market-right offerings to improve efficiency and grow revenue stream. Ended unprofitable partnerships and opened Latin American/Asian market. Relocated to District of Columbia in order to turn around underperforming finances/operations. He transformed the region and significantly improved productivity and client engagement. He surpassed sales quota for the Americas market by 350% after implementing revolutionary new sales approach.

Prior to this, in early 2006, Mr. Moreau was headhunted to join Thomson Reuters as their International Client Services Director. Optimized financial performance of Client Services organization while hiring/managing 250 technical experts and certified project managers throughout the United Kingdom, Australia, Dubai, and Hong Kong. He forged partnerships in the Middle East. He formulated and spearheaded offshore services strategy, creating new services, implementation methodologies, and support infrastructures

In 2005, Mr. Moreau joined Panacea as an Interim Development and Services Director, Board Member. Designed new business structure and pricing strategy to increase efficiency and market competitiveness. He finalized management buyer process and formulated ISO 900x audit response strategies.

From 2001 to 2005, Mr. Moreau was with Niku Corporation (acquired by CA in 2005) as their Director Global Services EMEA. He combined Customer Support and Professional Services Departments to optimize staffing levels, margins, synergies, and customer satisfaction.

Master's Degree with concentrations in Information Technology, Finance, and Project Management | EPSI, Paris, France

Bachelor's Degree with concentration in Software Development | EPITA, Paris, France

Certifications: Oracle 7, Target Account Selling